Walden Research Japan

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PUNCH INDUSTRY (6165)

| Consolidated Fiscal Year | | Sales | Operating | Recurring | Profit Attributable to | EPS | DPS | BPS |
|--------------------------|-----|---------|-----------|-----------|------------------------|----------|-------|--------|
| (Million Yen) | | | Profit | Profit | Owners of Parent | (Yen) | (Yen) | (Yen) |
| FY03/2019 | | 40,935 | 2,578 | 2,547 | 960 | 43.92 | 16.75 | 721.49 |
| FY03/2020 | | 35,348 | 835 | 712 | (3,485) | (160.01) | 2.00 | 536.64 |
| FY03/2021CoE | | 33,100 | 1,200 | 1,100 | 620 | 28.43 | 2.00 | |
| FY03/2020 | YoY | (13.6%) | (67.6%) | (72.0%) | - | - | - | - |
| FY03/2021CoE | YoY | (6.4%) | 43.6% | 54.3% | - | - | - | - |
| Consolidated Half Year | | Calaa | Operating | Recurring | Profit Attributable to | EPS | DPS | BPS |
| (Million Yen) | | Sales | Profit | Profit | Owners of Parent | (Yen) | (Yen) | (Yen) |
| Q1 to Q2 FY03/2020 | | 17,991 | 80 | 2 | (121) | - | - | - |
| Q3 to Q4 FY03/2020 | | 17,356 | 755 | 710 | (3,364) | - | - | - |
| Q1 to Q2 FY03/2021CoE | | 15,830 | 330 | 300 | 50 | - | - | - |
| Q3 to Q4 FY03/2021CoE | | 17,270 | 870 | 800 | 570 | - | - | |
| Q1 to Q2 FY03/2021CoE | YoY | (12.0%) | 311.5% | - | - | - | - | - |
| Q3 to Q4 FY03/2021CoE | YoY | (0.5%) | 15.2% | 12.7% | - | - | - | _ |
| Consolidated Quarter | | Colos | Operating | Recurring | Profit Attributable to | EPS | DPS | BPS |
| (Million Yen) | | Sales | Profit | Profit | Owners of Parent | (Yen) | (Yen) | (Yen) |
| Q1 FY03/2020 | | 8,511 | (29) | (90) | (126) | - | - | - |
| Q1 FY03/2021 | | 7,169 | 24 | 6 | (76) | | | |
| Q1 FY03/2021 | YoY | (15.8%) | - | - | - | - | - | - |

Source: Company Data, WRJ Calculation

1.0 Results Update (13 August 2020)

Return to Profitability

On 7 August 2020, PUNCH INDUSTRY, manufacturing and selling parts of molds & dies in Japan and overseas, released its Q1 FY03/2021 results. It has been revealed that the Company is returning to profitability at the operating level due to the impacts of fixed cost reductions, etc. more than offsetting consistently decreased sales. By region, sales in Japan came down most conspicuously. In particular, demand associated with Automobiles plummeted as far as we could gather. Sales in China also came down, but by yen's appreciation to some extent. Meanwhile, it should be noticed in the first place that sales overseas, including those of China, are all booked with a three-month delay in the Company's consolidated accounts, but for those of India. In China, COVID-19 pandemic occurred early and thus economic recovery thereafter, while the Company suggests that sales in China were entering a phase of recovery after hitting the bottom during "April to June 2020", which will be reflected in the consolidated accounts in Q2. Meanwhile, the Company is to cut back on expenses by some ¥600m for FY03/2021 due to the impacts of impairment implemented in FY03/2020. The Company did benefit from here in Q1, while having made progress in cutting back on fixed costs, also elsewhere, such as traveling expenses & carfare.

For information: PUNCH INDUSTRY (6165) Impairment (20 July 2020)

IR representative: Hayato Matsuda, Corporate Strategy Planning Office (info-corp@punch.co.jp)

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2.0 Company Profile

Manufacturing and Selling Parts of Molds & Dies in Japan and Overseas

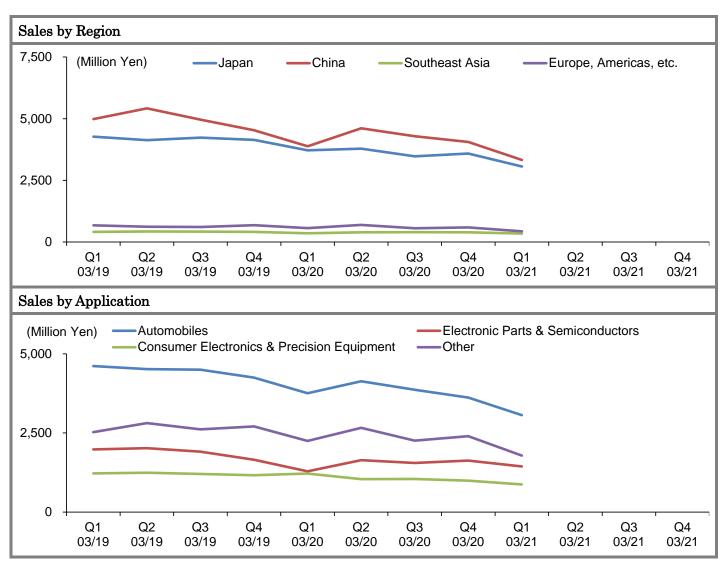
| Company Name | PUNCH INDUSTRY CO., LTD. |
|------------------|---|
| | Website PUNCH INDUSTRY |
| | IR Information |
| | Share Price (Japanese) |
| Established | 29 March 1975 |
| Listing | 14 March 2014: Tokyo Stock Exchange 1st section (ticker: 6165) |
| | 20 December 2012: Tokyo Stock Exchange 2nd section |
| Capital | \$2,897m (as of the end of June 2020) |
| No. of Shares | 22,122,400 shares, including 312,806 treasury shares (as of the end of June 2020) |
| Main Features | By far the largest in China and one of the largest on a global basis |
| | • Collective 15,000 customers (6,000 in Japan, 8,000 in China and 1,000 in other) |
| | Focus on high-value-added strategic products |
| Business Segment | I . Parts of Molds & Dies Business |
| Top Management | Representative Director, President and CEO: Tetsuji Morikubo |
| Shareholders | MT Kosan 17.45%, Caceis Bank Germany Customer Acc. 11.08% (as of the end of |
| | March 2020, but for treasury shares) |
| Headquarters | Shinagawa-ku, Tokyo, JAPAN |
| No. of Employees | Consolidated: 4,020, Parent: 985 (as of the end of March 2020) |

Source: Company Data

3.0 Recent Trading and Prospects

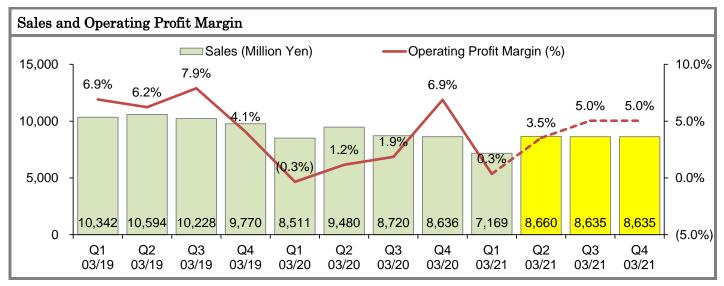
Q1 FY03/2021 Results

In Q1 FY03/2021, sales came in at ¥7,169m (down 15.8% YoY), operating profit ¥24m (versus minus ¥29m during the same period of the previous year), recurring profit ¥6m (minus ¥90m) and profit attributable to owners of parent minus ¥76m (minus ¥126m), while operating profit margin 0.3% (up 0.7% points). The Company suggests that the performance in Q1 was basically in line with assumptions of Company forecasts.



Source: Company Data, WRJ Calculation

By region, sales in Japan came in at ¥3,063m (down 17.5%) and sales in China ¥3,325m (down 14.3%). The Company suggests that sales in China declined by 9.8% on a local currency basis. By application, sales associated with Automobiles came in at ¥3,065m (down 18.4%), while sales associated with Electronic Parts & Semiconductors ¥1,444m (up 11.9%). In other words, it is implied that sales associated with Electronic Parts & Semiconductors may have started to recovery having had hit the bottom. According to the Company, this is due mainly to increased demand in China relating to electronic parts such as connectors for 5G, etc. Looking at this in a view by region, sales in China have shown a sign of recovery in some parts, while the Company suggests this trend may accelerate in Q2. In fact, this is more or less fixed in light of the fact that sales in China are all booked with a three-month delay.



Source: Company Data, WRJ Calculation (Q3 and Q4 FY03/2021: H2 Company forecasts, pro rata)

When based on assumptions of Company forecasts, sales are to increase in Q2 over Q1 more substantially than in the past years, while operating profit margin in Q2 is to steadily improve both on a quarter-on-quarter basis and year-on-year basis. The Company, having had booked impairment loss of \\ \frac{\frac{3}}{3}314\text{m} for \text{FY03/2020}, is to make an outstanding progress in cutting back on fixed costs stemming from here. In Q1, the Company has cut back on cost of sales by \(\frac{1}{2}126\text{m} \) through decreased depreciation charges and SG&A expenses by \(\frac{1}{3}30\text{m} \) through reduced amortization of goodwill, having cut back on expenses collectively by no less than \(\frac{1}{2}156\text{m} \). In Q2, the Company is to see expenses to be cut back on to a similar extent, which will take place on an year-on-year basis and thus drive operating profit margin to the same extent. Meanwhile, the Company is to benefit from increased sales in Q2 over Q1 to create a factor for operating profit margin to improve to this extent. When simply calculated based on Q1 results and Q1 to Q2 Company forecasts, sales are to increase by 20.8% in Q2 over Q1.

FY03/2021 Company Forecasts

FY03/2021 initial Company forecasts (announced on 22 May 2020), assuming that the impacts stemming from COVID-19 are to "gradually converge towards the end of Q2, while the Company's performance in Q3 is to recover to the level prior to the impacts", are going for prospective sales of ¥33,100m (down 6.4%), operating profit of ¥1,200m (up 43.6%), recurring profit of ¥1,100m (up 54.3%) and profit attributable to owners of parent of ¥620m (versus minus ¥3,485m in the previous year), while operating profit margin of 3.6% (up 1.3% points). At the same time, Company forecasts have remained unchanged also for annual dividend, i.e., ¥2.00 per share, implying payout ratio of 7.0%.

4.0 Financial Statements

Income Statement (Cumulative/Quarterly)

| Income Statement | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | |
|--|--|---|---|---|---|----------------|----------------|----------------|--|
| income Statement | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | YoY |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Sales | 8,511 | 17,991 | 26,711 | 35,348 | 7,169 | - | - | - | (1,342) |
| Cost of Sales | 6,363 | 13,577 | 20,067 | 26,161 | 5,315 | _ | _ | | (1,047) |
| Gross Profit | 2,148 | 4,413 | 6,644 | 9,187 | 1,853 | _ | _ | | (294) |
| SG&A Expenses | 2,177 | 4,333 | 6,402 | 8,351 | 1,828 | _ | _ | | (349) |
| Operating Profit | (29) | 80 | 241 | 835 | 24 | _ | _ | | +54 |
| Non Operating Balance | (60) | (77) | (56) | (122) | (18) | _ | _ | | +42 |
| Recurring Profit | (90) | 2 | 184 | 712 | 6 | _ | _ | _ | +96 |
| Extraordinary Balance | (5) | (6) | (2,121) | (3,332) | (13) | _ | _ | | (8) |
| Profit before Income Taxes | (95) | (3) | (1,936) | (2,619) | (7) | _ | _ | | +88 |
| Total Income Taxes | 30 | 117 | 776 | 866 | 67 | _ | _ | | +36 |
| Profit Attributable to Non-Controlling Interests | 0 | 0 | 0 | 0 | 0 | _ | _ | | +0 |
| Profit Attributable to Owners of Parent | (126) | (121) | (2,713) | (3,485) | (76) | _ | _ | | +50 |
| Sales YoY | (17.7%) | (14.1%) | (14.3%) | (13.6%) | (15.8%) | | | | - |
| Operating Profit YoY | (,0) | (94.2%) | (88.9%) | (67.6%) | (10.070) | _ | _ | | _ |
| Recurring Profit YoY | _ | (99.8%) | (91.4%) | (72.0%) | _ | _ | _ | | _ |
| Profit Attributable to Owners of Parent YoY | _ | (33.070) | (31.470) | (12.070) | _ | _ | _ | | |
| Gross Profit Margin | 25.2% | 24.5% | 24.9% | 26.0% | 25.9% | | | | +0.6% |
| Sales to SG&A Expenses Ratio | 25.6% | 24.1% | 24.0% | 23.6% | 25.5% | _ | _ | | (0.1%) |
| Operating Profit Margin | (0.3%) | 0.4% | 0.9% | 2.4% | 0.3% | _ | _ | | +0.7% |
| Recurring Profit Margin | (1.1%) | 0.0% | 0.7% | 2.0% | 0.1% | _ | _ | | +1.1% |
| Profit Attributable to Owners of Parent Margin | (1.1%) | (0.7%) | (10.2%) | (9.9%) | (1.1%) | _ | _ | | +0.4% |
| Total Income Taxes / Profit before Income Taxes | (1.070) | (0.170) | (10.270) | (0.070) | (1.170) | _ | _ | | |
| Income Statement | Cons.Act | Onna Ant | Cana Aat | Cono Act | Cana Aat | Cana Aat | Cana Aat | Comp Act | |
| | | Cons. Act | Cons. Act | U.O.IIIS./A(OII | Cons.act | Cons.act | Cons.act | Cons. Act | |
| meome otalement | | Cons.Act Q2 | Cons.Act Q3 | Cons.Act Q4 | Cons.Act Q1 | Cons.Act Q2 | Cons.Act Q3 | Cons.Act Q4 | YoY |
| | Q1 03/2020 | Q2 03/2020 | Q3 03/2020 | Q4 03/2020 | Q1 03/2021 | Q2 03/2021 | Q3 03/2021 | Q4 03/2021 | YoY Net Chg. |
| (Million Yen) Sales | Q1 | Q2 | Q3 | Q4 | Q1 03/2021 | Q2 | Q3 | Q4 | Net Chg. |
| (Million Yen) | Q1 03/2020 | Q2 03/2020 | Q3 03/2020 | Q4 03/2020 | Q1 | Q2 03/2021 | Q3 03/2021 | Q4 | |
| (Million Yen) Sales | Q1 03/2020 8,511 | Q2 03/2020 9,480 | Q3 03/2020 8,720 | Q4 03/2020 8,636 | Q1 03/2021 7,169 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) |
| (Million Yen) Sales Cost of Sales | Q1 03/2020 8,511 6,363 | Q2 03/2020 9,480 7,214 | Q3 03/2020 8,720 6,489 | Q4 03/2020 8,636 6,093 | Q1 03/2021 7,169 5,315 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses | Q1 03/2020 8,511 6,363 2,148 2,177 | Q2 03/2020 9,480 7,214 2,265 | Q3 03/2020 8,720 6,489 2,230 | Q4 03/2020 8,636 6,093 2,543 | Q1 03/2021 7,169 5,315 1,853 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) |
| (Million Yen) Sales Cost of Sales Gross Profit | Q1 03/2020 8,511 6,363 2,148 | Q2 03/2020 9,480 7,214 2,265 2,156 | Q3 03/2020 8,720 6,489 2,230 2,068 | Q4 03/2020 8,636 6,093 2,543 1,949 | Q1 03/2021 7,169 5,315 1,853 1,828 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) | Q2 03/2020 9,480 7,214 2,265 2,156 109 | Q3 03/2020 8,720 6,489 2,230 2,068 161 | Q4 03/2020 8,636 6,093 2,543 1,949 593 | Q1 03/2021 7,169 5,315 1,853 1,828 24 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit | Q1 03/2020 8,511 6,363 2,148 2,177 (29) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales Yoy | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 (10.5%) (83.4%) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 (10.5%) (83.4%) (85.8%) (99.0%) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) (77.7%) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% +35.9% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 +50 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) (17.7%) 25.2% 25.6% | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 (10.5%) (83.4%) (85.8%) (99.0%) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) (77.7%) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% +35.9% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) (15.8%) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 +50 +0.6% |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin Sales to SG&A Expenses Ratio | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) (17.7%) 25.2% | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 (10.5%) (83.4%) (85.8%) (99.0%) | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) (77.7%) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% +35.9% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) (15.8%) | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 +50 |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin Sales to SG&A Expenses Ratio Operating Profit Margin | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) (17.7%) 25.2% 25.6% (0.3%) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 (10.5%) (83.4%) (85.8%) (99.0%) 23.9% 22.7% 1.2% | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) (77.7%) | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% +35.9% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) (15.8%) - - - - 25.9% 25.5% 0.3% | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 +50 +0.6% (0.1%) +0.7% |
| (Million Yen) Sales Cost of Sales Gross Profit SG&A Expenses Operating Profit Non Operating Balance Recurring Profit Extraordinary Balance Profit before Income Taxes Total Income Taxes Profit Attributable to Non-Controlling Interests Profit Attributable to Owners of Parent Sales YoY Operating Profit YoY Recurring Profit YoY Profit Attributable to Owners of Parent YoY Gross Profit Margin Sales to SG&A Expenses Ratio Operating Profit Margin Recurring Profit Margin | Q1 03/2020 8,511 6,363 2,148 2,177 (29) (60) (90) (5) (95) 30 0 (126) (17.7%) 25.2% 25.6% (0.3%) (1.1%) | Q2 03/2020 9,480 7,214 2,265 2,156 109 (16) 93 (0) 92 87 (0) 5 (10.5%) (83.4%) (85.8%) (99.0%) 23.9% 22.7% 1.2% | Q3 03/2020 8,720 6,489 2,230 2,068 161 20 182 (2,115) (1,932) 658 0 (2,592) (14.7%) (80.0%) (77.7%) 25.6% 23.7% 1.9% 2.1% | Q4 03/2020 8,636 6,093 2,543 1,949 593 (65) 527 (1,211) (683) 89 (0) (772) (11.6%) +49.6% +35.9% - 29.4% 22.6% 6.9% 6.1% | Q1 03/2021 7,169 5,315 1,853 1,828 24 (18) 6 (13) (7) 67 0 (76) (15.8%) - - - 25.9% 25.5% 0.3% | Q2 03/2021 | Q3 03/2021 | Q4 | Net Chg. (1,342) (1,047) (294) (349) +54 +42 +96 (8) +88 +36 +0 +50 +0.6% (0.1%) +0.7% +1.1% |

6

Sales by Region (Cumulative/Quarterly)

| | | | (| | · · · · · · · · · · · · · · · · · · · | | | | |
|---------------------------|----------|----------|----------|----------|---------------------------------------|----------|----------|----------|----------|
| Sales by Region | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | |
| | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | YoY |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Japan | 3,715 | 7,501 | 10,975 | 14,565 | 3,063 | - | - | - | (652) |
| China | 3,879 | 8,490 | 12,777 | 16,836 | 3,325 | - | - | - | (554) |
| Southeast Asia | 352 | 744 | 1,142 | 1,535 | 344 | - | - | - | (8) |
| Europe, Americas, etc. | 563 | 1,255 | 1,816 | 2,410 | 436 | - | - | | (127) |
| Sales | 8,511 | 17,991 | 26,711 | 35,348 | 7,169 | - | - | - | (1,342) |
| Japan | (13.0%) | (10.7%) | (13.1%) | (13.2%) | (17.5%) | - | - | - | - |
| China | (22.1%) | (18.4%) | (16.8%) | (15.4%) | (14.3%) | - | - | - | - |
| Southeast Asia | (14.7%) | (11.5%) | (9.4%) | (8.1%) | (2.4%) | - | - | - | - |
| Europe, Americas, etc. | (16.4%) | (3.0%) | (4.7%) | (6.9%) | (22.6%) | - | - | - | - |
| Sales (YoY) | (17.7%) | (14.1%) | (14.3%) | (13.6%) | (15.8%) | - | - | - | - |
| Japan | 43.6% | 41.7% | 41.1% | 41.2% | 42.7% | - | - | - | - |
| China | 45.6% | 47.2% | 47.8% | 47.6% | 46.4% | - | - | - | - |
| Southeast Asia | 4.1% | 4.1% | 4.3% | 4.3% | 4.8% | - | - | - | - |
| Europe, Americas, etc. | 6.6% | 7.0% | 6.8% | 6.8% | 6.1% | - | - | - | - |
| Sales (Composition Ratio) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | - | - | - | - |
| Sales by Region | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | |
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Japan | 3,715 | 3,786 | 3,474 | 3,590 | 3,063 | - | - | - | (652) |
| China | 3,879 | 4,610 | 4,287 | 4,059 | 3,325 | - | - | - | (554) |
| Southeast Asia | 352 | 391 | 397 | 393 | 344 | - | - | - | (8) |
| Europe, Americas, etc. | 563 | 692 | 560 | 594 | 436 | - | - | - | (127) |
| Sales | 8,511 | 9,480 | 8,720 | 8,636 | 7,169 | - | - | - | (1,342) |
| Japan | (13.0%) | (8.3%) | (17.9%) | (13.3%) | (17.5%) | - | - | - | - |
| China | (22.1%) | (14.9%) | (13.6%) | (10.5%) | (14.3%) | - | - | - | - |
| Southeast Asia | (14.7%) | (8.2%) | (5.5%) | (3.9%) | (2.4%) | - | - | - | - |
| Europe, Americas, etc. | (16.4%) | +11.4% | (8.2%) | (13.0%) | (22.6%) | - | - | - | - |
| Sales (YoY) | (17.7%) | (10.5%) | (14.7%) | (11.6%) | (15.8%) | - | - | - | - |
| Japan | 43.6% | 39.9% | 39.8% | 41.6% | 42.7% | - | - | - | - |
| China | 45.6% | 48.6% | 49.2% | 47.0% | 46.4% | - | - | - | - |
| Southeast Asia | 4.1% | 4.1% | 4.6% | 4.6% | 4.8% | - | - | - | - |
| Europe, Americas, etc. | 6.6% | 7.3% | 6.4% | 6.9% | 6.1% | - | - | - | - |
| Sales (Composition Ratio) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | - | - | - | - |
| | | | | | | | | | |

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Sales by Application (Cumulative/Quarterly)

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|--|------------|----------|----------|----------|------------|----------|----------|----------|----------|
| Sales by Application | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | |
| | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | YoY |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Automobiles | 3,755 | 7,888 | 11,753 | 15,370 | 3,065 | - | - | - | (690) |
| Electronic Parts & Semiconductors | 1,290 | 2,932 | 4,485 | 6,113 | 1,444 | - | - | - | +154 |
| Consumer Electronics & Precision Equipment | 1,217 | 2,259 | 3,304 | 4,298 | 874 | - | - | - | (343) |
| Other | 2,248 | 4,911 | 7,169 | 9,566 | 1,785 | - | - | - | (463) |
| Sales | 8,511 | 17,991 | 26,711 | 35,348 | 7,169 | - | - | - | (1,342) |
| Automobiles | (18.6%) | (13.6%) | (13.8%) | (14.0%) | (18.4%) | - | - | - | - |
| Electronic Parts & Semiconductors | (34.8%) | (26.6%) | (24.1%) | (19.1%) | +11.9% | - | - | - | - |
| Consumer Electronics & Precision Equipment | (0.6%) | (8.5%) | (10.1%) | (11.1%) | (28.2%) | - | - | - | - |
| Other | (11.0%) | (8.0%) | (9.9%) | (10.3%) | (20.6%) | - | - | - | - |
| Sales (YoY) | (17.7%) | (14.1%) | (14.3%) | (13.6%) | (15.8%) | - | - | - | - |
| Automobiles | 44.1% | 43.8% | 44.0% | 43.5% | 42.8% | - | - | - | - |
| Electronic Parts & Semiconductors | 15.2% | 16.3% | 16.8% | 17.3% | 20.1% | - | - | - | - |
| Consumer Electronics & Precision Equipment | 14.3% | 12.6% | 12.4% | 12.2% | 12.2% | - | - | - | - |
| Other | 26.4% | 27.3% | 26.8% | 27.1% | 24.9% | - | - | - | - |
| Sales (Composition Ratio) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | - | - | - | - |
| Sales by Application | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | Cons.Act | |
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Automobiles | 3,755 | 4,132 | 3,864 | 3,617 | 3,065 | - | - | - | (690) |
| Electronic Parts & Semiconductors | 1,290 | 1,642 | 1,552 | 1,627 | 1,444 | - | - | - | +154 |
| Consumer Electronics & Precision Equipment | 1,217 | 1,042 | 1,045 | 994 | 874 | - | - | - | (343) |
| Other | 2,248 | 2,662 | 2,257 | 2,397 | 1,785 | - | - | - | (463) |
| Sales | 8,511 | 9,480 | 8,720 | 8,636 | 7,169 | - | - | - | (1,342) |
| Automobiles | (18.6%) | (8.5%) | (14.1%) | (14.8%) | (18.4%) | - | - | - | - |
| Electronic Parts & Semiconductors | (34.8%) | (18.6%) | (18.7%) | (1.5%) | +11.9% | - | - | - | - |
| Consumer Electronics & Precision Equipment | (0.6%) | (16.4%) | (13.2%) | (14.5%) | (28.2%) | - | - | - | - |
| Other | (11.0%) | (5.3%) | (13.7%) | (11.4%) | (20.6%) | - | - | - | - |
| Sales (YoY) | (17.7%) | (10.5%) | (14.7%) | (11.6%) | (15.8%) | - | - | - | - |
| Automobiles | 44.1% | 43.6% | 44.3% | 41.9% | 42.8% | - | - | - | - |
| Electronic Parts & Semiconductors | 15.2% | 17.3% | 17.8% | 18.8% | 20.1% | - | - | - | |
| Consumer Electronics & Precision Equipment | 14.3% | 11.0% | 12.0% | 11.5% | 12.2% | - | - | - | - |
| Other | 26.4% | 28.1% | 25.9% | 27.8% | 24.9% | - | - | - | - |
| Sales (Composition Ratio) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | - | - | - | - |
| | | | | | | | | | |

Balance Sheet (Quarterly)

| Million Yen | Balance Sheet | Cons.Act | |
|--|----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Cash and Deposit 2,704 2,310 3,327 3,389 3,702 . 4997 Accounts Receivables 10,104 10,065 9,713 9,942 8,682 . . 1,1291 Inentory 4,892 4,333 4,262 4,229 4,024 . . (6,688) Other 268 303 4,03 230 223 . . (4,44) Current Assets 17,969 17,068 17,707 17,792 16,632 . . (1,337) Tangible Assets 10,105 9,910 7,819 7,134 6,846 . . . (3,258) Intangible Assets 16,32 774 226 304 292 . . (470) Fixed Assets 11,82 11,524 11,524 8,337 7,784 7,465 . . (5,589) Accounts Payables, etc. 3,692 3,837 3,837 3,837 3,434 3,422 . | | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | YoY |
| Accounts Receivables 10,104 10,065 9,713 9,942 8,682 - - (1,421) Inventory 4,892 4,383 4,262 4,229 4,024 - - (686) Other 268 308 403 230 23 - - (44) Current Assets 17,969 17,068 17,707 17,792 16,632 - - (3,289) Intangible Assets 10,105 9,910 7,819 7,134 6,846 - - (3,289) Intangible Assets 763 774 226 304 292 - - (4,358) Investments and Other Assets 11,824 11,524 11,524 11,524 11,524 2,747 22,68 304 292 - - (4,358) Total Assets 11,824 11,524 11,524 13,484 3,232 3,304 3,422 - - (5,899) Ascounts Payables, etc. 3,862 | (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Inventory | Cash and Deposit | 2,704 | 2,310 | 3,327 | 3,389 | 3,702 | - | - | - | +997 |
| Other 268 308 403 230 223 - (44) Current Assets 17,969 17,068 17,707 17,792 16,632 - - (1,337) Tangible Assets 10,105 9,910 7,819 7,134 6,646 - - (6,28) Intangible Assets 955 869 791 344 326 - - (6,28) Inwestments and Other Assets 17,62 17,54 8,337 7,784 326 - - (4,70) Fixed Assets 11,624 11,554 8,337 7,784 292 - - (5,569) Accounts Payables, etc. 3,692 3,837 3,837 3,600 3,099 - - (5,569) Accounts Payables, etc. 3,692 3,837 3,837 3,600 3,099 - - (5,569) Accounts Payables, etc. 3,692 3,837 3,837 3,841 3,422 - - - | Accounts Receivables | 10,104 | 10,065 | 9,713 | 9,942 | 8,682 | - | - | - | (1,421) |
| Current Assets 17,669 17,069 17,068 17,707 17,792 16,632 - (1,337) Tangible Assets 10,105 9,910 7,819 7,134 6,846 - - 6,2258 Intangible Assets 955 869 791 344 326 - - 6,2828 Intestiments and Other Assets 953 869 791 344 326 - - 4,709 Fixed Assets 11,824 11,824 8,837 7,784 7,465 - - 4,3588 Total Assets 29,793 28,622 26,545 25,576 24,098 - - 6,5899 Accounts Payables, etc. 3,692 3,337 3,340 3,148 3,422 - - 6,5899 Abrit Term Debt 3,844 3,235 3,304 3,148 3,422 - - (739) Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - <td>Inventory</td> <td>4,892</td> <td>4,383</td> <td>4,262</td> <td>4,229</td> <td>4,024</td> <td>-</td> <td>-</td> <td>-</td> <td>(868)</td> | Inventory | 4,892 | 4,383 | 4,262 | 4,229 | 4,024 | - | - | - | (868) |
| Tangible Assets 10,105 9,910 7,819 7,134 6,846 - - 3,288 Intangible Assets 955 869 791 344 326 - - 6,289 Investments and Other Assets 763 774 226 304 292 - - 4,700 Fixed Assets 11,824 11,554 8,837 7,784 7,465 - - - 6,359 Accounts Payables, etc. 3,692 3,837 3,837 3,660 3,059 - - 6,632 Other Tem Debt 3,844 2,278 2,563 2,471 1,995 - - 6,632 Other 2,734 2,782 2,563 3,414 3,422 - - 6,632 Other 2,734 2,782 2,563 3,484 3,422 - - - 7,739 Current Liabilities 10,211 9,552 9,705 9,280 8,477 - - | Other | 268 | 308 | 403 | 230 | 223 | - | - | - | (44) |
| Intangible Assets 955 869 791 344 326 - | Current Assets | 17,969 | 17,068 | 17,707 | 17,792 | 16,632 | - | - | - | (1,337) |
| Investments and Other Assets 763 774 226 304 292 - - (470) Fixed Assets 11,824 11,554 8,837 7,784 7,465 - - (4,758) Total Assets 29,793 28,622 26,545 25,576 24,098 - - - (5,699) Accounts Payables, etc. 3,692 3,837 3,837 3,660 3,059 - - (6,62) Short Term Debt 3,844 3,235 3,304 3,148 3,422 - - (422) Other 2,734 2,782 2,563 2,471 1,995 - - (738) Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - + (552) Other 1,588 1,579 1,616 1,621 1,593 - - + (1,236) Other 1,588 1,579 1,616 1,621 1,593 - - + (1,236) Shareholder's Equity 15,232 15,275 12,683 11,913 11,794 - - (1,236) Shareholder's Equity 15,232 15,275 12,683 11,913 11,794 - - (1,236) Net Assets 15,747 15,122 12,090 11,747 11,287 - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - (4,459) Therest Bearing Debt 6,031 5,309 6,437 6,075 6,161 - - (4,459) Interest Bearing Debt 3,327 2,989 3,109 2,686 2,459 - - (4,449) Interest Bearing Debt 52,7% 52,7% 45,4% 45,8% 46,7% - - (4,449) Interest Bearing Debt 52,7% 52,7% 45,4% 45,8% 46,7% - - (4,449) Equity Ratio 52,7% 52,7% 45,4% 45,8% 46,7% - - - (4,449) Equity Ratio 52,7% 52,7% 45,4% 45,8% 46,7% - - - (4,449) Equity Ratio 52,7% 52,7% 45,4% 45,8% 46,7% - - - (4,449) Equity Ratio 52,7% 52,7% 45,4% 45,8% 46,7% - - - (4,449) Equity Ratio 52,7% 52,7% 45,4% 45,8% 46,7% - - - (4,449) Equity Ratio 52,7% 52,7% 52,8% 52,8% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9% 52,9 | Tangible Assets | 10,105 | 9,910 | 7,819 | 7,134 | 6,846 | - | - | - | (3,258) |
| Fixed Assets 11,824 11,554 8,837 7,784 7,465 - - (4,358) Total Assets 29,793 28,622 26,545 25,576 24,098 - - (5,695) Accounts Payables, etc. 3,692 3,837 3,837 3,660 3,059 - - (632) Short Term Debt 2,734 2,782 2,563 2,471 1,995 - - (17,793) Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - +552 Tital Liabilities 3,775 3,644 4,749 4,548 4,332 - - +557 Total Liabilities 14,046 13,499 14,544 13,829 12,810 - - | Intangible Assets | 955 | 869 | 791 | 344 | 326 | - | - | - | (628) |
| Total Assets 29,793 28,622 26,545 25,576 24,098 - - (5,695) Accounts Payables, etc. 3,692 3,837 3,837 3,660 3,059 - - (632) Short Term Debt 3,844 3,235 3,304 3,148 3,422 - - - (422) Other 2,734 2,782 2,563 2,471 1,995 - - (738) Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - +552 Tixed Liabilities 3,775 3,644 4,749 4,548 4,322 - - - | Investments and Other Assets | 763 | 774 | 226 | 304 | 292 | - | - | - | (470) |
| Accounts Payables, etc. 3,692 3,837 3,837 3,660 3,069 6632) Short Term Debt 3,844 3,235 3,304 3,148 3,422 (422) Other 2,734 2,782 2,563 2,471 1,995 (738) Current Liabilities 10,271 9,855 9,705 9,280 8,477 (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 4552 Other 1,588 1,579 1,616 1,621 1,593 4552 Other 1,588 1,579 1,616 1,621 1,593 4557 Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 4557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 (1,236) Shareholders' Equity 15,232 15,275 12,683 11,913 11,794 (3,438) Other 514 (153) (592) (166) (506) (1,200) Net Assets 15,747 15,122 12,090 11,747 11,287 (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 (5,695) Equity Capital 15,692 15,079 12,045 11,703 11,243 (4,449) Interest Bearing Debt 3,327 2,989 3,109 2,686 2,459 (4,449) Net Debt 3,327 2,989 3,109 2,686 2,459 (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% (5,695) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% (5,695) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% (5,695) EQUICK Ratio 125% 126% 134% 134% 144% 146% (5,695) Days for Inventory Turnover 70 55 60 63 69 (5,695) Equick Ratio 125% 126% 134% 134% 144% 146% (5,695) Equick Ratio 125% 126% 134% 134% 146% (5,695) Equick Ratio 125% 126% 134% 134% 146% (5,695) Equick Ratio 125% 126% 134% 134% 146% | Fixed Assets | 11,824 | 11,554 | 8,837 | 7,784 | 7,465 | - | - | - | (4,358) |
| Short Term Debt 3,844 3,235 3,304 3,148 3,422 - - (422) Other 2,734 2,782 2,563 2,471 1,995 - - (738) Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - - +557 Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 - - - +557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 -< | Total Assets | 29,793 | 28,622 | 26,545 | 25,576 | 24,098 | - | - | - | (5,695) |
| Other 2,734 2,782 2,563 2,471 1,995 - - 738) Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - +552 Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 - - - +557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 - - - (1,236) Shareholders Equity 15,232 15,275 12,683 11,913 11,794 - - - (1,236) Shareholders Equity 15,1747 15,122 12,089 11,747 11,287 - - - (4,459) Other 514 (15,592 15,079 12,045 | Accounts Payables, etc. | 3,692 | 3,837 | 3,837 | 3,660 | 3,059 | - | - | - | (632) |
| Current Liabilities 10,271 9,855 9,705 9,280 8,477 - - - (1,793) Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - +5 Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 - - - 4,557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 - - - (1,236) Shareholders' Equity 15,232 15,275 12,683 11,913 11,794 - - - (1,020) Other 514 (153) (592) (166) (506) - - (1,020) Net Assets 15,747 15,122 12,099 11,747 11,287 - - (4,459) Total Liabilities and Net Assets 29,793 28,622 <td< td=""><td>Short Term Debt</td><td>3,844</td><td>3,235</td><td>3,304</td><td>3,148</td><td>3,422</td><td>-</td><td>-</td><td>-</td><td>(422)</td></td<> | Short Term Debt | 3,844 | 3,235 | 3,304 | 3,148 | 3,422 | - | - | - | (422) |
| Long Term Debt 2,187 2,064 3,132 2,927 2,739 - - +552 Other 1,588 1,579 1,616 1,621 1,593 - - +557 Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 - - +557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 - - - +557 Shareholders' Equity 15,232 15,232 15,275 12,683 11,913 11,794 - - - (1,236) Shareholders' Equity 514 (153) (592) (166) (506) - - - (1,236) Shareholders' Equity 514 (153) (592) (166) (506) - - - (1,236) Shareholders' Equity 514 (153) (592) (168) (506) (506) - - - (1,236) Net Assets 515,744< | Other | 2,734 | 2,782 | 2,563 | 2,471 | 1,995 | - | - | - | (738) |
| Other 1,588 1,579 1,616 1,621 1,593 - - + 5 Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 - - - +557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 - - - (1,236) Shareholders' Equity 15,232 15,275 12,683 11,913 11,794 - - - (1,236) Other 514 (153) (592) (166) (506) - - (1,020) Net Assets 15,747 15,122 12,090 11,747 11,287 - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (4,459) Equity Capital 15,692 15,079 12,045 11,703 11,243 - - - (4,449) Interest Bearing Debt 6,031 5,079 | Current Liabilities | 10,271 | 9,855 | 9,705 | 9,280 | 8,477 | - | - | - | (1,793) |
| Fixed Liabilities 3,775 3,644 4,749 4,548 4,332 - - - +557 Total Liabilities 14,046 13,499 14,454 13,829 12,810 - - - (1,236) Shareholders' Equity 15,232 15,275 12,683 11,913 11,794 - - - (3,438) Other 514 (153) (592) (166) (506) - - - (1,020) Net Assets 15,747 15,122 12,090 11,747 11,287 - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (4,449) Interest Bearing Debt 6,031 5,309 6,437 6,075 6,161 - - - - +129 | Long Term Debt | 2,187 | 2,064 | 3,132 | 2,927 | 2,739 | - | - | - | +552 |
| Total Liabilities 14,046 13,499 14,454 13,829 12,810 - - - (1,236) Shareholders' Equity 15,232 15,275 12,683 11,913 11,794 - - - (3,438) Other 514 (153) (592) (166) (506) - - - (1,020) Net Assets 15,747 15,122 12,090 11,747 11,287 - - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (4,459) Equity Capital 15,692 15,079 12,045 11,703 11,243 - - - (4,449) Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - - +129 Net Debt 2,200 52,7% 45.4% 45.8% 46.7% - - - - - - | Other | 1,588 | 1,579 | 1,616 | 1,621 | 1,593 | - | - | - | +5 |
| Shareholders' Equity 15,232 15,275 12,683 11,913 11,794 - - - (3,438) Other 514 (153) (592) (166) (506) - - - (1,020) Net Assets 15,747 15,122 12,090 11,747 11,287 - - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (5,695) Equity Capital 15,692 15,079 12,045 11,703 11,243 - - - (4,449) Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - - +129 Net Debt 3,327 2,989 3,109 2,686 2,459 - - - 868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - - - - - ROE | Fixed Liabilities | 3,775 | 3,644 | 4,749 | 4,548 | 4,332 | - | - | - | +557 |
| Other 514 (153) (592) (166) (506) - - - (1,020) Net Assets 15,747 15,122 12,090 11,747 11,287 - - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (5,695) Equity Capital 15,692 15,079 12,045 11,703 11,243 - - - (4,449) Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - - +129 Net Debt 3,327 2,989 3,109 2,686 2,459 - - - (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - - - - - - Net Debt Equity Ratio 21.2% 19.8% 25.8% 23.0% 21.9% - - - - - </td <td>Total Liabilities</td> <td>14,046</td> <td>13,499</td> <td>14,454</td> <td>13,829</td> <td>12,810</td> <td>-</td> <td>-</td> <td>-</td> <td>(1,236)</td> | Total Liabilities | 14,046 | 13,499 | 14,454 | 13,829 | 12,810 | - | - | - | (1,236) |
| Net Assets 15,747 15,122 12,090 11,747 11,287 - - - (4,459) Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (5,695) Equity Capital 15,692 15,079 12,045 11,703 11,243 - - - (4,449) Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - - +129 Net Debt 3,327 2,989 3,109 2,686 2,459 - - - (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - - - - - Net Debt Equity Ratio 21.2% 19.8% 25.8% 23.0% 21.9% - - - - - ROE (12 months) 2.0% (1.1%) (23.3%) (25.5%) (25.5%) - - - - - | Shareholders' Equity | 15,232 | 15,275 | 12,683 | 11,913 | 11,794 | - | - | - | (3,438) |
| Total Liabilities and Net Assets 29,793 28,622 26,545 25,576 24,098 - - - (5,695) Equity Capital 15,692 15,079 12,045 11,703 11,243 - - - (4,449) Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - - +129 Net Debt 3,327 2,989 3,109 2,686 2,459 - - - (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - - - - - - 868) Net Debt Equity Ratio 21.2% 19.8% 25.8% 23.0% 21.9% -< | Other | 514 | (153) | (592) | (166) | (506) | - | - | - | (1,020) |
| Equity Capital 15,692 15,079 12,045 11,703 11,243 - - (4,449) Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - +129 Net Debt 3,327 2,989 3,109 2,686 2,459 - - - (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - | Net Assets | 15,747 | 15,122 | 12,090 | 11,747 | 11,287 | - | - | - | (4,459) |
| Interest Bearing Debt 6,031 5,300 6,437 6,075 6,161 - - +129 Net Debt 3,327 2,989 3,109 2,686 2,459 - - - (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - - - - - - - - (868) Net Debt Equity Ratio 21.2% 19.8% 25.8% 23.0% 21.9% - | Total Liabilities and Net Assets | 29,793 | 28,622 | 26,545 | 25,576 | 24,098 | - | - | - | (5,695) |
| Net Debt 3,327 2,989 3,109 2,686 2,459 - - - (868) Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - - - - - Net Debt Equity Ratio 21.2% 19.8% 25.8% 23.0% 21.9% - - - - - ROE (12 months) 2.0% (1.1%) (23.3%) (25.5%) (25.5%) - - - - - ROA (12 months) 5.7% 4.0% 1.9% 2.5% 3.0% - - - - - Days for Inventory Turnover 70 55 60 63 69 - - - - - Quick Ratio 125% 126% 134% 144% 146% - - - - - | Equity Capital | 15,692 | 15,079 | 12,045 | 11,703 | 11,243 | - | - | - | (4,449) |
| Equity Ratio 52.7% 52.7% 45.4% 45.8% 46.7% - < | Interest Bearing Debt | 6,031 | 5,300 | 6,437 | 6,075 | 6,161 | - | - | - | +129 |
| Net Debt Equity Ratio 21.2% 19.8% 25.8% 23.0% 21.9% - | Net Debt | 3,327 | 2,989 | 3,109 | 2,686 | 2,459 | - | - | - | (868) |
| ROE (12 months) 2.0% (1.1%) (23.3%) (25.5%) (25.5%) - | Equity Ratio | 52.7% | 52.7% | 45.4% | 45.8% | 46.7% | - | - | - | - |
| ROA (12 months) 5.7% 4.0% 1.9% 2.5% 3.0% - <th< td=""><td>Net Debt Equity Ratio</td><td>21.2%</td><td>19.8%</td><td>25.8%</td><td>23.0%</td><td>21.9%</td><td>-</td><td>-</td><td>-</td><td>-</td></th<> | Net Debt Equity Ratio | 21.2% | 19.8% | 25.8% | 23.0% | 21.9% | - | - | - | - |
| Days for Inventory Turnover 70 55 60 63 69 - < | ROE (12 months) | 2.0% | (1.1%) | (23.3%) | (25.5%) | (25.5%) | - | - | - | - |
| Quick Ratio 125% 126% 134% 144% 146% | ROA (12 months) | 5.7% | 4.0% | 1.9% | 2.5% | 3.0% | - | - | - | - |
| | Days for Inventory Turnover | 70 | 55 | 60 | 63 | 69 | - | - | - | - |
| Current Ratio 175% 173% 182% 192% 196% - - - - - | Quick Ratio | 125% | 126% | 134% | 144% | 146% | - | - | - | - |
| | Current Ratio | 175% | 173% | 182% | 192% | 196% | - | - | | - |

Source: Company Data, WRJ Calculation

Cash Flow Statement (Cumulative)

| Cash Flow Statement | Cons.Act | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | Q1 | Q1 to Q2 | Q1 to Q3 | Q1 to Q4 | YoY |
| (Million Yen) | 03/2020 | 03/2020 | 03/2020 | 03/2020 | 03/2021 | 03/2021 | 03/2021 | 03/2021 | Net Chg. |
| Operating Cash Flow | - | 1,009 | - | 2,490 | - | - | - | - | - |
| Investing Cash Flow | - | (730) | - | (1,788) | - | - | - | - | - |
| Operating Cash Flow and Investing Cash Flow | - | 278 | - | 701 | - | - | - | - | - |
| Financing Cash Flow | - | (1,381) | - | (772) | - | - | - | - | - |

Disclaimer

Information here is a summary of "IR Information" of the Company, compiled by Walden Research Japan, from a neutral and professional standing point, in the form of a report. "IR Information" of the Company comprises a) contents of our interview with the Company, b) contents of presentations for institutional investors, c) contents of timely disclosed information and d) contents of the homepage, etc.

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